

Message Text

UNCLASSIFIED

PAGE 01 LA PAZ 00803 281722Z

64

ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 /018 W
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R 281615Z JAN 76
FM AMEMBASSY LA PAZ
TO USDOC WASHDC
INFO BUREAU OF MINES
SECSTATE WASHDC 9475

UNCLAS LA PAZ 0803

E.O. 11652: N/A

TAGS: BEXP, EMIN, BL

SUBJECT: TUNGSTEN CARBIDE: TRADE FACILITATION

1. MINATT CONTACTED BY ING. LENNART DAHLGREN (OF ARGENTINA) WHO IS TECHNICAL ADVISOR AND PARTNER IN BOLIVIAN PRIVATE COMPANY WHICH INTENDS TOPRODUCE TUNGSTEN CARBIDE PRODUCTS FOR ANDEAN AND OTHER LATIN COUNTRY MARKETS. BOLIVIAN COMPANY WILL IMPORT TUNGSTEN POWDER UNTIL BOLIVIAN COMPANY, INTUBOL, BEGINS TO PRODUCE APT IN LATE 1970'S.

2. DAHLGREN AND BOLIVIAN PARTNERS HAVE WRITTEN TO FOUR U.S. COMPANIES AND SEVERAL EUROPEAN COMPANIES REGARDING TECHNOLOGY FOR PROPOSED PLANT. DAHLGREN HAS TECHNOLOGY FOR PROCESS AND 20 YEARS EXPERIENCE BUT WANTS MOST MODERN TECHNOLOGY THAT CAN BE OBTAINED. TWO U.S. COMPANIES HAVE ANSWERED LETTERS AND HAVE BEEN FOLLOWED UP WITH PERSONAL CONTACTS BUT TWO REMAINING FIRMS HAVE NOT ANSWERED AND THEY HAVE EXCELLENT REPUTATIONS AS WELL AS EXPERIENCE IN DIVERSE LINE OF TUNGSTEN PRODUCTS.

3. EMBASSY REQUESTS USDOC CONTACT FOLLOWING COMPANIES AND URGE THEM TO RESPOND TO LENNARD DAHLGREN, GRAL. PACHECO #635, MARTINEZ FCMB, BUENOS AIRES, ARGENTINA, THE US COMPANIES ARE: KENNEMETAL CORP., LATROBE, PENN., AND FIRTH STERLING, MCKEESPORT, PENN. DAHLGREN MAY BE TRAVELING TO U.S. IN ABOUT ONE MONTH AND WOULD BE WILLING TO MEET WITH REPS OF ABOVE COMPANIES IF INTERESTED. IF U.S. COMPANIES ARE INTERESTED IN PARTICIPATION IN PROJECT THIS ALSO IS OPEN TO DISCUSSION. SPECIFICS OF PROJECT WERE UNCLASSIFIED

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CONTAINED IN LETTERS ALREADY SENT TO ABOVE COMPANIES.

STEDMAN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TUNGSTEN, CARBIDES, INDUSTRIAL PLANTS, PROPOSALS (BID)
Control Number: n/a
Copy: SINGLE
Draft Date: 28 JAN 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976LAPAZ00803
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760033-0426
From: LA PAZ
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760114/aaaaalyk.tel
Line Count: 62
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: hattaycs
Review Comment: n/a
Review Content Flags:
Review Date: 01 JUL 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <01 JUL 2004 by schwenja>; APPROVED <27 JUL 2004 by hattaycs>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: TUNGSTEN CARBIDE: TRADE FACILITATION
TAGS: BEXP, EMIN, BL, XM, ANCOM, INTUBOL
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006